

INFLATION AND RESERVES PLANNING: ADJUSTING TO RISING COSTS



January 2025

www.reservestudv.com

Inflation is an economic force that affects everything, from household expenses to the long-term financial planning of homeowners associations (HOAs). For HOAs, reserve planning is particularly vulnerable to inflationary pressures, as rising costs for materials, labor, and services directly impact the ability to fund major projects. A \$50,000 roof replacement planned a decade ago might now cost \$75,000—or more. Without a proactive approach, inflation can create funding shortfalls that leave associations scrambling to make up the difference. This article explores how inflation influences reserve planning, addresses common misconceptions, and offers strategies for adapting to rising costs while maintaining financial stability.

How Inflation Impacts Reserve Planning

Inflation refers to the steady increase in prices over time, which erodes the purchasing power of money. For HOAs, this means that the same project planned today will likely cost more in the future. Common reserve-funded projects—such as roofing, road repaving, or elevator replacements—are particularly susceptible to inflation because they rely heavily on materials and labor that consistently increase in price.

A reserve study typically projects costs over a span of 30 years. Without incorporating realistic inflation adjustments, these projections will underestimate future expenses, leaving reserve funds insufficient when major projects come due. This can create a ripple effect in terms of budget planning, potential shortfalls, and the need for sudden adjustments, impacting both the HOA and its homeowners. If reserves fall short, the HOA may need to impose special assessments or significantly raise fees, placing an undue burden on homeowners.

Planning for Future Costs

Effective reserve planning requires looking beyond present-day costs and preparing for future increases. This starts with projecting expenses using inflation rates that reflect current economic conditions. Many reserve study providers include these projections as part of their analysis, but it is crucial for HOAs to regularly revisit and update these assumptions. Inflation rates can fluctuate significantly based on global and local economic factors, as recent years have demonstrated. Supply chain disruptions and labor shortages, for example, have driven up costs in ways that few could have predicted a decade ago.

Regular updates to reserve studies every three years—or more frequently during periods of high inflation—ensure that funding plans remain aligned with actual costs. These updates provide the necessary data to adjust budgeted reserve transfers incrementally, rather than resorting to sudden, large increases that could alienate homeowners or strain the community's finances.

The Misconception of Interest Offsetting Inflation

One persistent misunderstanding among HOA boards is the belief that interest earned on reserve funds can effectively offset inflation. While interest can provide a modest boost to reserve accounts, it rarely matches or exceeds inflation rates. But more significantly, while inflation works on the total value of all reserve components, interest is only earned on the much smaller value of funds actually on-deposit. So the dollar amount that an association's costs grow with inflation will always be <u>far in excess</u> of interest earned.

This mismatch tempts some boards to pursue higher returns by investing reserve funds in riskier vehicles, such as stocks, mutual funds, or real estate. However, such strategies violate the fiduciary duty of board members, who are legally and ethically obligated to prioritize the financial stability of the community. Risky investments may offer higher <u>potential</u> returns, but remember that is because they also expose the HOA to the possibility of significant losses—a gamble that few associations, and no fiduciary, can afford to take.

HOAs must understand that the primary role of reserve investments is to preserve the hardearned funds (principal) of the homeowners, not to chase speculative gains. Low-risk accounts, such as money market funds or certificates of deposit, remain the safest options for reserve funds, even if their returns fall short of inflation. The key to combating inflation lies in regular funding and realistic funding plans, not in trying to "beat the market."

Adapting Reserve Planning to Inflation

To effectively navigate inflation, HOAs need a multi-faceted approach that prioritizes proactive planning, realistic assumptions, and transparent communication with homeowners. One

essential strategy is to increase reserve funding gradually over time. Small, annual adjustments are less likely to cause financial strain for homeowners than abrupt, substantial increases. These incremental changes also ensure that the reserve fund keeps pace with inflation, reducing the risk of future shortfalls.

A well-structured reserve plan should prioritize Full Funding, meaning the HOA sets aside enough money to offset 100% of the deterioration at the property. Fully Funded reserves offer sufficient margin to handle unexpected cost increases without resorting to emergency measures like special assessments. They also provide a buffer against inflation, ensuring that the community's long-term financial health remains intact.

Transparency plays a critical role in gaining homeowner support for inflation-related adjustments. Many homeowners may not immediately understand why reserve funding needs to increase or how inflation impacts the community's financial stability. Clear, consistent communication—explaining the necessity of these changes and the potential consequences of underfunding—can build trust and foster cooperation.

Avoiding Common Pitfalls in Inflation Planning

One of the most significant pitfalls in reserve planning is underestimating the long-term effects of inflation on specific components. For example, materials like asphalt, roofing shingles, and HVAC systems often experience inflation rates higher than the general economic average. These items should be closely monitored, with current cost benchmarks adjusted regularly to reflect actual market conditions.

Another common mistake is relying too heavily on outdated reserve studies. A reserve plan created five or ten years ago is close to useless. Regular updates are essential to ensure that reserve planning reflects present-day realities and future projections.

Finally, HOAs should resist the temptation to cut corners on reserve funding during periods of low inflation or economic uncertainty. Skimping on funding may provide temporary relief, but it creates long-term vulnerabilities that are difficult to address when costs inevitably rise.

Remember – Mother Nature and Father Time are <u>always at work</u>, and they laugh at boards who demonstrate short-term thinking.

The Role of Reserve Studies

A comprehensive reserve study is the foundation of effective inflation management. These studies provide accurate cost estimates for each reserve component, taking into account projected inflation rates and expected lifespans. A well-prepared reserve study also includes a

clear funding plan that outlines how much the HOA needs to set aside annually to offset ongoing deterioration and ensure major projects can be accomplished in a timely manner in the future.

Regularly updated reserve studies offer actionable insights that help boards stay ahead of inflation and avoid financial pitfalls. By partnering with a qualified reserve study provider, HOAs can ensure that their planning remains both realistic and responsive to changing economic conditions.

Inflation as a Challenge and Opportunity in Reserve Planning

While inflation presents challenges, it also offers an opportunity for HOAs to strengthen their financial planning practices. By addressing inflation proactively, boards can build more resilient reserve funds, foster greater homeowner confidence, and reduce the likelihood of financial crises. This places the association at a competitive advantage in the Real Estate market compared to other local associations who wither under the pressure of ongoing deterioration and "catch-up" reserve funding.

The key is to adopt a long-term perspective that balances present-day needs with future obligations. Inflation may be an unavoidable reality, but with careful planning, regular updates, and a commitment to fiduciary principles, HOAs can adapt to rising costs while preserving the financial stability and quality of life of their communities. By regularly updating your reserve study and adjusting funding incrementally, you ensure a stronger, more secure future for your HOA.